

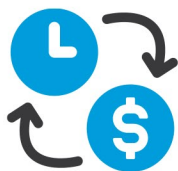


MOTOR

MOTOR LABOR TIME GUIDES

INDUSTRY LEADING ACCURACY & RELIABILITY

For over 80 years, MOTOR Labor Time Guides have set the standard for accurate labor time estimation in the medium- and heavy-duty truck market. Trusted by millions of users annually, these guides ensure your repair estimates are competitive and credible—boosting both customer trust and internal consistency.



ROI WITH STANDARD REPAIR TIMES

Use of MOTOR Labor Guides yields measureable performance gains:

- \$32.50 additional labor per repair order
- \$5,460 additional labor sales per week
- \$43,680 added parts & labor sales per month
- \$192,890 additional gross profit per year



BOOST SHOP KPI

Start with accurate labor times to improve:

- Productivity
- Efficiency
- Estimate Accuracy

INCENTIVIZE TECHNICIAN PERFORMANCE

Using SRTs enables incentive plans tied to billed hours, attracting and retaining top talent while increasing total hours sold.

DISCOUNTED RATES

**INCREASE ACCURACY,
RELIABILITY,
PRODUCTIVITY,
EFFICIENCY, AND
TECHNICIAN RETENTION
WHILE INCREASING
YOUR PROFITS**

TRUCK SERVICE:

- Step by step repair procedures with illustrations
- Specifications and capacities
- Wiring diagrams
- Component locations
- Diagnostic troubleshooting